

Solid 9M25 earnings, came above expectations

06 November 2025



Charoen Pokphand Indonesia' (CPIN) earnings and net margin reached IDR1.47 tn (+136.7% yoy/+303.1% qoq) and 8.3% (+460bps yoy/+590bps qoq), respectively in 3Q25, supported by significantly higher Day Old Chick' (DOC) and broiler' (LB) average selling prices (ASP), with a slight improvement in chicken' (DOC & LB) demand, stable local corn (LC) prices, and low soybean-meal (SBM) prices, despite consumer weak purchasing power. As a result, CPIN' 9M25 earnings reached IDR3.37 tn (+41% yoy), which came above ours' (84%) and consensus' (84%) expectation. While, CPIN' revenue reached IDR17.54 tn (+4.7% yoy/+14.2% qoq) in 3Q25 and IDR50.6 tn (+1.8% yoy) in 9M25. As a result, CPIN 9M25 revenue came in-line with ours' (72%) and cons' (73%) expectation. We have incorporated CPIN' 9M25 solid results and made upward adjustments to our '25F and '26F for CPIN. All in all, we still expect CPIN' earnings to grow by 15.9% yoy and 14% yoy, respectively in FY25F and FY26F. As we rollout our valuation to '26F, maintain BUY on CPIN with TP of IDR5,750, which implies 19.2x '26F P/E. Currently, CPIN is trading at 16.1x '26F P/E or at -1.5stdev of its 5 years' mean P/E.

Solid 9M25 earnings, came above expectations

CPIN' earnings grew significantly higher (+136.7% yoy/+303.1% qoq) to IDR1.47 tn in 3Q25 on significantly higher chicken' ASP with a slight improvement in chicken demand, stable LC prices and low SBM prices, despite weak consumer purchasing power. As a result, CPIN' 9M25 earnings reached IDR3.37 tn (+41% yoy), which came above ours' (84%) and cons' (84%) expectation. Note that, there was a one-off gain around IDR188 bn on changes in biological assets value. Yet, without one-off gain, CPIN' 9M25 earnings still grew around 33.1% yoy, which also still came above ours' (79%) and cons' (79%) expectation.

3Q25 revenue grew 4.7% yoy/14.2% qoq

CPIN' revenue grew 4.7% yoy/14.2% qoq to IDR17.54 tn in 3Q25 on significantly higher chicken' ASP with a slight improvement in chicken demand, despite weak consumer purchasing power. Based on our channel check, DOC' and LB' ASP increased by around 10.1% yoy/42% qoq and 8.6% yoy/22% qoq, respectively in 3Q25, amidst consumer weak purchasing power. Thus, CPIN' revenue grew 1.8% yoy in 9M25 (vs 0.3% yoy in 1H25) mainly on solid 1Q25 and 3Q25 results with higher chicken' ASP and better demand. As a result, CPIN' 9M25 revenue still came in-line with ours' (72%) and cons' (73%).

Margins expanded across the board

CPIN' gross profit reached IDR3.35 tn (+65.4% yoy/+110.2% qoq) in 3Q25 on significantly higher chicken' ASP with a slight improvement in chicken demand, stable LC prices and low SBM prices. Note that, government' reference price for LC (14% of water content) is still stable at IDR5,500 per kg. While, the imported SBM' prices is currently around USD317.7 /tons or still much lower than its 5years average price of USD380.4 /tons, despite stronger USD vs IDR. Moreover, CPIN' EBIT reached IDR2.13 tn (+127.8% yoy/+364.9% qoq) in 3Q25 on better costs management. As a result, CPIN' gross', EBIT' and net' margin expanded to 19.1% (+700bps yoy/+870bps qoq), 12.1% (+650bps yoy/+910bps qoq) and 8.3% (+460bps yoy/+590bps qoq), respectively in 3Q25. All in all, CPIN' net margin expanded by 180bps yoy in 9M25 on higher chicken ASP and better demand with stable LC prices, lower SBM prices and better costs management.

Upward adjustment to '25F and '26F on chicken' ASP and demand recovery

We have incorporated CPIN' 9M25 solid results and made upward adjustments to our '25F and '26F for CPIN. We adjusted up our CPIN '25F EBIT growth (+2.3% from prior) and '26F EBIT growth (+2.3% from prior) on better costs management amid higher chicken ASP and better demand, with stable raw material prices (LC & SBM). As a result, we expect CPIN' earnings to grow by 15.9% yoy to IDR4.3 tn (+7.5% from prior) and 14% yoy to IDR4.91 tn (+7.2% from prior), respectively in '25F and '26F. While, we also expect CPIN' net margin to expand by 60bps yoy and 20bps yoy, respectively in '25F and '26F on better chicken demand, higher chicken' ASP, stable raw material prices and better costs management. Note that, we did not make any adjustments to our '25F and '26F topline as both are still in-line with the company' results.

Maintain BUY with same TP of IDR5,750

Maintain BUY on CPIN with same TP of IDR 5,750/share, which implies 19.2x '26F P/E or around -1stdev of its 5 years' mean P/E, as we rollout our valuation to '26F and still think chicken' ASP and demand recovery with stable raw material prices will continue to FY26F. Currently, CPIN is trading at 16.1x '26F P/E or at its -1.5stdev of its 5 years' mean P/E.

Exhibit 1: Key Statistics

Year end Dec	2023A	2024A	2025F	2026F	2027F
Revenue (IDR bn)	61,616	67,478	70,270	78,287	87,195
EBITDA (IDR bn)	4,870	7,259	7,839	8,684	9,633
Net profit (IDR bn)	2,319	3,713	4,303	4,905	5,607
EPS (IDR)	141	226	262	299	342
EPS growth (%)	(20.8)	60.1	15.9	14.0	14.3
ROE (%)	8.6	12.3	13.6	14.8	16.1
ROA (%)	5.7	8.7	9.8	10.9	11.8
PER (x)	33.5	20.9	18.3	16.1	14.1
PBV (x)	3.1	2.7	2.6	2.5	2.4
EV/EBITDA (x)	18.3	11.9	10.9	9.7	8.7
Div Yield (%)	2.7	0.6	3.8	4.4	5.0

Source: Company, KBVS Research

CPIN IJ	BUY
Sector	Poultry
Price at 05 Nov 2025 (IDR)	4,810
Price target (IDR)	5,750
Upside/Downside (%)	21.6

Stock Information

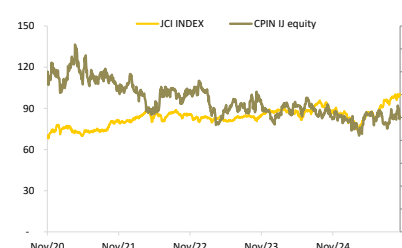
Charoen Pokphand Indonesia Tbk (CPIN) is the leading company in Indonesian poultry sector that manufactures and distributes animal feeds, sells Day Old Chick (DOC), live-birds (LB), processed chicken (PC), poultry equipment, and others.

Market cap (IDR bn)	78,874
Shares outstanding (mn)	16,398
52-week range (IDR)	3,900-5,375
3M average daily vol. ('000)	7,536
3M average daily val. (IDR mn)	35,354

Shareholders (%)

Charoen Pokphand Indonesia Group	55.53
UBS AG	5.98
Treasury Stock	4.35
Public	34.14

Stock Performance



Source: Bloomberg

	1M	3M	12M
Performance (%)	1.3	4.3	(5.0)

Analyst

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Exhibit 2: CPIN 2Q25 results

CPIN 9M25 Results (IDRbn)	9M25	9M24	YoY	3Q25	3Q24	YoY	2Q25	QoQ	% to '25F	% to Cons'
Revenue	50,605	49,719	1.8%	17,543	16,757	4.7%	15,357	14.2%	72%	73%
COGS	(42,534)	(42,743)	-0.5%	(14,195)	(14,733)	-3.7%	(13,764)	3.1%		
Gross profit	8,071	6,975	15.7%	3,348	2,023	65.4%	1,593	110.2%	74%	75%
Selling expense	(1,899)	(1,757)	8.1%	(703)	(575)	22.2%	(630)	11.5%		
GA expense	(1,540)	(1,524)	1.1%	(515)	(514)	0.3%	(504)	2.2%		
Operating expenses	(3,439)	(3,281)	4.8%	(1,218)	(1,089)	11.9%	(1,134)	7.4%		
EBIT	4,631	3,694	25.4%	2,130	935	127.8%	458	364.9%	75%	80%
Profit before tax	4,667	3,055	52.8%	2,206	562	292.4%	466	373.4%	82%	89%
Tax expense	(1,298)	(668)	94.3%	(742)	56	-1417.9%	(100)	645.3%		
Minority interest	3	(0)	-1172.1%	(1)	(0)	198.0%	3	-134.0%		
Net profit	3,365	2,387	41.0%	1,465	619	136.7%	363	303.1%	84%	84%

Margins (%)

Gross margin	15.9%	14.0%		19.1%	12.1%		10.4%
EBIT margin	9.2%	7.4%		12.1%	5.6%		3.0%
Pretax margin	9.2%	6.1%		12.6%	3.4%		3.0%
Net margin	6.6%	4.8%		8.3%	3.7%		2.4%

CPIN 9M25 Results (IDRbn)

Feed	9M25	9M24	YoY	3Q25	3Q24	YoY	2Q25	QoQ
Revenue*	37,864	38,239	-1.0%	12,483	13,329	-6.4%	12,047	3.6%
EBIT	2,833	3,077	-7.9%	914	1,209	-24.4%	869	5.2%
EBIT margin	7.5%	8.0%		7.3%	9.1%		7.2%	
Broiler								
Revenue*	29,442	30,620	-3.8%	9,828	10,167	-3.3%	8,913	10.3%
EBIT	1,601	892	79.6%	987	(235)	-519.3%	(130)	-858.7%
EBIT margin	5.4%	2.9%		10.0%	-2.3%		-1.5%	
Day-old chicks								
Revenue*	6,496	6,901	-5.9%	2,328	2,255	3.2%	1,792	29.9%
EBIT	58	305	-80.9%	173	66	161.1%	(197)	-188.0%
EBIT margin	0.9%	4.4%		7.4%	2.9%		-11.0%	
Processed chicken								
Revenue*	8,038	9,022	-10.9%	2,482	2,988	-17.0%	2,527	-1.8%
EBIT	577	(170)	-439.7%	200	14	1368.2%	46	331.0%
EBIT margin	7.2%	-1.9%		8.1%	0.5%		1.8%	
Others								
Revenue*	6,247	5,466	14.3%	2,244	2,091	7.3%	2,138	4.9%
EBIT	(90)	(64)	40.7%	(33)	(28)	19.8%	(11)	214.4%
EBIT margin	-1.4%	-1.2%		-1.5%	-1.3%		-0.5%	

Note *: Before elimination

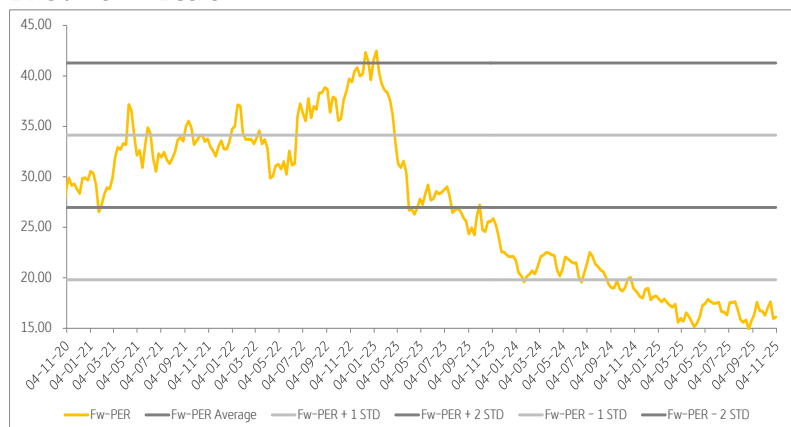
Source: Company, KBVS Research

Exhibit 3: Earnings adjustments

Adjustments	New		Old		Diff (%)	
	25F	26F	25F	26F	25F	26F
Revenue	70,270	78,287	70,270	78,287	0.0%	0.0%
Gross profit	10,907	12,211	10,907	12,211	0.0%	0.0%
EBIT	6,281	7,067	6,140	6,850	2.3%	3.2%
Profit before tax	5,974	6,810	5,668	6,477	5.4%	5.1%
Net profit	4,303	4,905	4,003	4,575	7.5%	7.2%

Source: Company, KBVS Research

Exhibit 4: CPIN PE Band



Source: Company, KBVS Research

Exhibit 5: Soybean-meal price, monthly



Exhibit 6: Broiler & DOC average prices per month

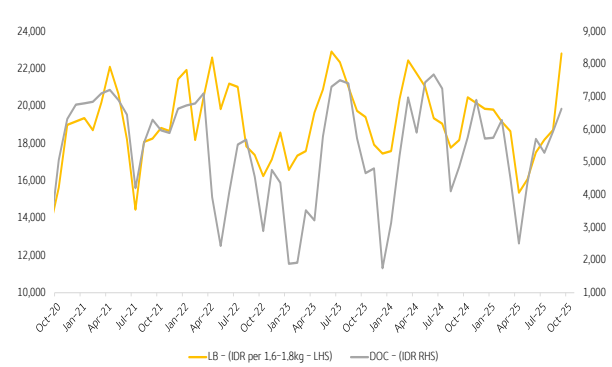


Exhibit 7: Revenue and growth yoy

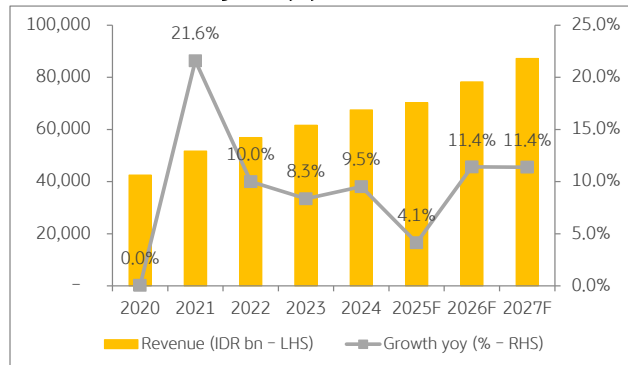


Exhibit 8: Segments' revenue contribution in 3Q25

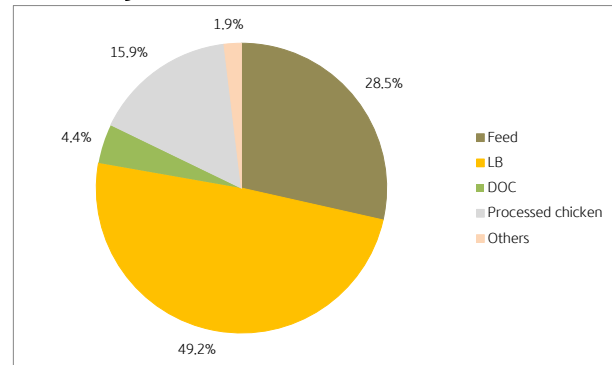


Exhibit 9: Gross profit & growth yoy

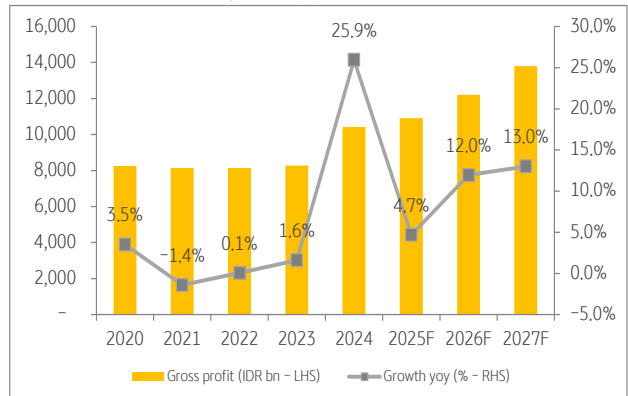


Exhibit 10: EBIT & growth yoy

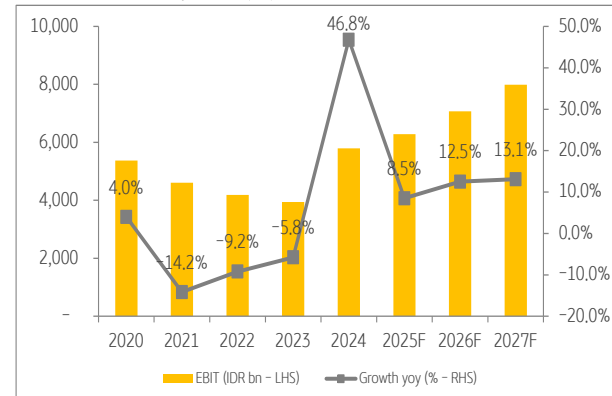


Exhibit 11: Net profit & growth yoy

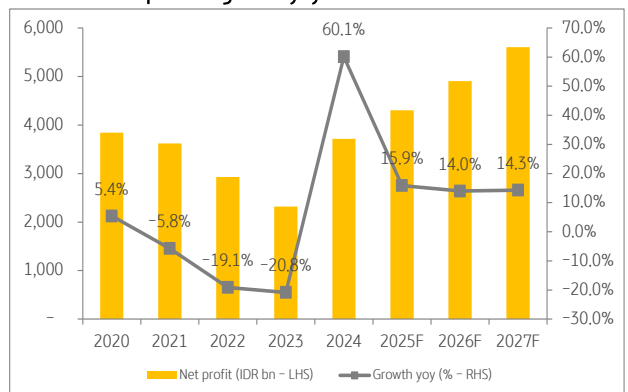


Exhibit 12: CPIN margins

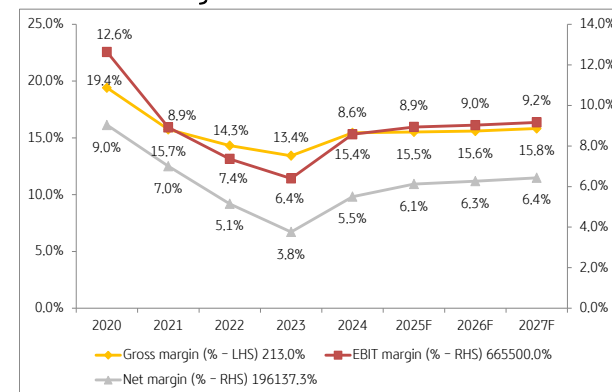


Exhibit 13: Profit & loss summary

Year End Dec (IDR bn)	2023A	2024A	2025F	2026F	2027F
Revenue	61,616	67,478	70,270	78,287	87,195
COGS	(53,341)	(57,058)	(59,363)	(66,076)	(73,397)
Gross profit	8,275	10,420	10,907	12,211	13,798
Operating expenses	(4,330)	(4,630)	(4,627)	(5,144)	(5,807)
EBIT	3,944	5,790	6,281	7,067	7,991
EBITDA	4,870	7,259	7,839	8,684	9,633
Pre-tax profit	2,997	5,256	5,974	6,810	7,784
Net profit	2,319	3,713	4,303	4,905	5,607
EPS	141	226	262	299	342
EPS growth	(20.8)	60.1	15.9	14.0	14.3

Source: Company, KBVS Research

Exhibit 14: Balance sheet

Year End Dec (IDR bn)	2023A	2024A	2025F	2026F	2027F
Cash & equivalent (with ST Investment)	2,328	4,446	3,886	4,883	5,126
Accounts receivables	1,708	2,110	1,572	1,751	1,951
Inventories	9,299	9,375	11,118	11,692	13,645
Others	4,990	5,409	6,332	6,658	7,682
Total current assets	18,325	21,340	22,907	24,985	28,404
Fixed assets – Net	17,690	16,928	16,265	15,389	14,393
Others	4,956	4,523	4,601	4,560	4,771
Total non-current assets	22,646	21,451	20,866	19,948	19,164
Total assets	40,971	42,791	43,773	44,933	47,568
Accounts payable	2,095	1,536	2,247	1,939	2,711
Short term bank loan	7,393	5,400	3,850	3,850	3,850
Others	1,636	1,653	2,205	2,261	2,481
Total current liabilities	11,124	8,590	8,303	8,050	9,042
Long term bank loan	1,841	2,794	2,793	2,793	2,793
Others non-current liabilities	978	1,119	1,058	1,010	972
Total non-current liabilities	2,818	3,913	3,851	3,803	3,765
Total liabilities	13,942	12,502	12,154	11,853	12,807
Minority interests	16	15	13	12	10
Total Equity	27,012	30,274	31,606	33,068	34,751
Total Liabilities & Equity	40,971	42,791	43,773	44,933	47,568

Source: Company, KBVS Research

Exhibit 15: Cash flow

Year End Dec (IDR bn)	2023A	2024A	2025F	2026F	2027F
Net income	2,319	3,713	4,303	4,905	5,607
D&A	1,216	1,271	1,360	1,420	1,444
Changes in working capital	115	(1,367)	(1,412)	(1,259)	(2,261)
Others	(767)	528	447	(41)	(121)
Operating cash flow	2,882	4,145	4,698	5,024	4,668
Capital expenditures	(1,259)	(537)	(628)	(520)	(422)
Others	54	(45)	(49)	(14)	(38)
Investing cash flow	(1,205)	(581)	(676)	(534)	(461)
Net change in debt	272	(1,040)	(1,551)	-	-
Cash dividends paid	(2,132)	(452)	(2,970)	(3,442)	(3,924)
Others	468	47	(62)	(50)	(40)
Financing cash flow	(1,391)	(1,445)	(4,583)	(3,492)	(3,964)
Net change in cash	286	2,119	(561)	997	243
Cash in beginning of the year	2,042	2,328	4,447	3,886	4,883
Cash at the end of the year	2,328	4,447	3,886	4,883	5,126

Source: Company, KBVS Research

Exhibit 16: Ratio analysis

Year End Dec	2023A	2024A	2025F	2026F	2027F
Growth (%)					
Revenue	8.3	9.5	4.1	11.4	11.4
Gross profit	1.6	25.9	4.7	12.0	13.0
EBIT	(5.8)	46.8	8.5	12.5	13.1
EBITDA	(2.6)	49.0	8.0	10.8	10.9
Net profit	(20.8)	60.1	15.9	14.0	14.3
Profitability (%)					
Gross margin	13.4	15.4	15.5	15.6	15.8
EBIT margin	6.4	8.6	8.9	9.0	9.2
EBITDA margin	7.9	10.8	11.2	11.1	11.0
Net margin	3.8	5.5	6.1	6.3	6.4
ROE	8.6	12.3	13.6	14.8	16.1
ROA	5.7	8.7	9.8	10.9	11.8
Solvency (x)					
Current ratio	1.6	2.5	2.8	3.1	3.1
Quick ratio	0.8	1.4	1.4	1.7	1.6
Debt to equity	0.3	0.3	0.2	0.2	0.2
Interest coverage	5.7	7.9	9.5	12.5	14.2
Net gearing	0.3	0.1	0.1	0.1	0.0

Source: Company, KBVS Research

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