

## PT BPD Jawa Timur Tbk (BJTM)

Banking Sector

## Pinning hopes on economic recovery

29 June 2022

Recommendations : BUY

## Stock

|                          |     |
|--------------------------|-----|
| Price on 28/06/2022 (Rp) | 755 |
| 12M target price (Rp)    | 910 |
| Capital gain potential   | 21% |

## Stock Data

|                    |                    |
|--------------------|--------------------|
| Outstanding shares | 15.015.498.082     |
| Market cap (Rp)    | 11,336,701,051,910 |
| Weight VS IHSB (%) | 0.09               |

## Shareholders (%)

|                                   |        |
|-----------------------------------|--------|
| E. Java Provincial Government     | 51,13% |
| E. Java cities and municipalities | 28,35% |
| Board of Directors                | 0,01%  |
| Public                            | 20,51% |

|                           |                |
|---------------------------|----------------|
| Outstanding Shares (unit) | 15.015.498.082 |
|---------------------------|----------------|

## Price Performance

|                  |              |
|------------------|--------------|
| 52-week high/low | Rp830 /Rp680 |
|------------------|--------------|

## Capital gain/(loss) (in %)

| 1 month | 3 month | 6 month | 1 Year | YTD  |
|---------|---------|---------|--------|------|
| (0.66)  | (3.82)  | 1.34    | 7.86   | 0.67 |

## Summary of Financial Performance

| In IDR bn           | 2021A  | 2022E  | 2023F  |
|---------------------|--------|--------|--------|
| Interest Income     | 6,578  | 6,665  | 7,013  |
| Net Interest Income | 4,601  | 4,641  | 4,861  |
| Net Revenue         | 4,994  | 5,069  | 5,283  |
| Operating Income    | 1,791  | 1,932  | 2,052  |
| OPM                 | 35.87% | 38.10% | 38.85% |
| Net Income          | 1,523  | 1,654  | 1,778  |
| Net Income Margin   | 5.11%  | 32.62% | 33.65% |
| EPS (Rp)            | 101    | 110    | 118    |
| PER (x)             | 7.39   | 6.85   | 6.38   |
| PBV (x)             | 0.97   | 0.96   | 0.89   |
| Loans to Deposits   | 51.38  | 49.79  | 49.39  |
| Loans to Assets     | 42.44  | 41.73  | 41.25  |

\*) based on market price (28/06/2022) at Rp755

Sources :Company, Bloomberg and KB Valbury Sekuritas

Laba bersih BJTM naik 1,2% YoY pada 1Q22 menjadi Rp454 miliar  
Pertumbuhan kredit diperkirakan dapat mencapai 5,5% YoY pada 2022  
Rekomendasikan "BUY" dengan target Rp910 per saham

## Performa laba bersih yang flattish ditengah kenaikan beban operasional

Laba bersih BJTM meningkat 1,22% YoY pada 1Q22 menjadi Rp454 miliar. Peningkatan laba bersih BJTM ini ditopang oleh pendapatan bunga bersih 11,6% YoY pada 1Q22 menjadi Rp1,21 triliun ditengah penurunan beban bunga 5,3% YoY dengan CoF menurun 2,7% pada 1Q21 menjadi 2,2% pada 1Q22. Sedangkan, pendapatan bunga meningkat 6,3% YoY pada 1Q22. Akan tetapi, NIM cenderung stabil mencapai 5,1% pada 1Q22. Kemudian, beban operasional meningkat 26,6% YoY pada 1Q22 dengan Rp634 miliar, sehingga CIR juga naik dari 41,6% pada 1Q21 menjadi 47,2%. PPOP meningkat tipis 1,3% YoY pada 1Q22 menjadi Rp717 miliar. Sedangkan, credit cost menurun menjadi 1,10% pada 1Q22 dari 1,2% pada 1Q21. Kendati demikian, coverage ratio naik dari 88,7% pada 1Q21 menjadi 96,4% pada 1Q22.

## Pertumbuhan kredit melambat

BJTM berhasil menaikkan pertumbuhan kredit 1,4% YoY pada 1Q22 menjadi Rp42,31 triliun, ditopang oleh segmen konsumen oleh kredit multi-purpose, dan SME dari kredit KUR. Dari segi kualitas kredit, NPL BJTM meningkat dari 4,2% pada 1Q21 menjadi 4,8% pada 1Q22. Sedangkan, LAR menurun dari 7,4% pada 1Q21 menjadi 7,2% pada 1Q22. Adapun, jumlah kredit yang direstrukturisasi mencapai Rp3,7 triliun atau mencapai 8,8% terhadap kredit BJTM, terutama dari segmen komersial. Tetapi, restrukturisasi kredit meningkat 16,5% QoQ. Sedangkan, DPK bertumbuh 20,1% YoY pada 1Q22 menjadi Rp91,4 triliun. CASA sedikit menurun dari 56,6% pada 1Q21 menjadi 55,0% pada 1Q22. Adapun, LDR turun dari 54,9% pada 1Q21 menjadi 46,3% pada 1Q22. Dari segi permodalan, CAR kokoh dengan 23,7% pada 1Q22.

## Fokus pada pertumbuhan yang sustainable dengan menjaga kualitas aset

Kami mempertahankan proyeksi pertumbuhan kredit BJTM berada pada 5-6% YoY pada 2022, terutama akan difokuskan pada segmen consumer untuk multipurpose. Akan tetapi, kami memperkirakan NPL dapat berada pada 4% pada tahun ini, atau menurun ditengah perbaikan ekonomi. Selanjutnya, DPK diperkirakan dapat tumbuh 9-10% YoY ditengah likuiditas yang masih melimpah, dan upaya digitalisasi BJTM untuk mendorong transaksi non-cash dengan optimalisasi mobile dan internet banking juga dengan bekerja sama dengan pihak ketiga. Dengan mempertimbangkan proyeksi pertumbuhan kredit yang cukup konservatif tahun ini dan likuiditas yang longgar setidaknya hingga 1H22, kami memperkirakan LDR dapat bertahan pada 55% tahun ini. Ditengah suku bunga yang masih rendah, sehingga mendorong efisiensi, NIM diperkirakan akan cenderung stabil pada 5,1-5,2% tahun ini.

## Rekomendasikan BUY ditengah valuasi dan dividen yang menarik

Kami merekomendasikan "BUY" BJTM dengan target harga Rp910 per saham yang merefleksikan valuasi 2022E PBV 0,96x dan PE 6,85x, yang kami nilai cukup atraktif. Rekomendasi kami didasari atas 1) pemulihan ekonomi yang terus berjalan 2) potensi kredit yang rendah resiko terutama untuk segmen multipurpose dengan kontribusi 50% dari portofolio BJTM; 3) likuiditas yang longgar dan NIM yang terjaga ditengah digitalisasi untuk mendorong dana murah, efisiensi beban operasional dan CoF yang melandai; dan 5) dividen tahunan yang secara historical menarik. Namun, kami mencatat resiko utama dari rekomendasi kami yakni 1) pemburukan kualitas aset terutama untuk kredit komersial dan SME; 2) pertumbuhan kredit yang lebih lambat dibandingkan proyeksi.

## Analyst(s)

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## PT BPD Jawa Timur Tbk (BJTM)

Banking Sector

## FINANCIAL OVERVIEW

| Income Statement<br>(Rp bn)    | FY2020       | FY2021       | YoY<br>Change | 3Q2021       | 4Q2021       | QoQ<br>Change |
|--------------------------------|--------------|--------------|---------------|--------------|--------------|---------------|
| <b>Interest Income</b>         | <b>1,575</b> | <b>1,674</b> | <b>6.3%</b>   | <b>1,731</b> | <b>1,674</b> | <b>(3.2%)</b> |
| Interest Expenses              | (493)        | (467)        | (5.3%)        | (499)        | (467)        | (6.4%)        |
| <b>Net Interest Income</b>     | <b>1,082</b> | <b>1,208</b> | <b>11.6%</b>  | <b>1,232</b> | <b>1,208</b> | <b>(2.0%)</b> |
| Non-interest Op. income        | 126          | 143          | 13.3%         | 139          | 143          | 3.1%          |
| Non-interest Op. expense       | (501)        | (634)        | 26.6%         | (1,058)      | (634)        | 40.1%         |
| Pre-provision operating profit | 708          | 717          | 1.3%          | 313          | 717          | 129.1%        |
| <b>Provision expenses</b>      | <b>(128)</b> | <b>(116)</b> | <b>(9.6%)</b> | <b>(76)</b>  | <b>(116)</b> | <b>52.3%</b>  |
| Non-operating profit           | (5)          | (9)          | 59.7%         | 169          | (9)          | (105.6%)      |
| Pretax profit                  | 575          | 593          | 3.2%          | 406          | 593          | 46.1%         |
| Taxes                          | (126)        | (139)        | 10.2%         | (68)         | (139)        | 104.1%        |
| <b>Net Income</b>              | <b>448</b>   | <b>454</b>   | <b>1.2%</b>   | <b>338</b>   | <b>454</b>   | <b>34.3%</b>  |
| <b>Interest Income</b>         | <b>1,575</b> | <b>1,674</b> | <b>6.3%</b>   | <b>1,731</b> | <b>1,674</b> | <b>(3.2%)</b> |
| NPL - Gross (%)                | 4.2          | 4.8          | 0.6           | 4.5          | 4.8          | 0.3           |
| Capital Adequacy Ratio (%)     | 23.1         | 23.7         | 0.6           | 23.5         | 23.7         | 0.2           |
| Net Interest Margin %          | 5.1          | 5.1          | -             | 5.1          | 5.1          | -             |
| Return on Equity %             | 20.3         | 22.1         | 1.8           | 17.3         | 22.1         | 4.8           |
| Return on Assets %             | 2.6          | 2.3          | (0.3)         | 2.1          | 2.3          | 0.2           |
| LDR (%)                        | 54.9         | 46.3         | (8.6)         | 51.4         | 46.3         | (5.1)         |
| CASA (%)                       | 56.6         | 55.0         | (1.6)         | 61.2         | 55.0         | (6.2)         |
| NPL - Gross (%)                | 4.2          | 4.8          | 0.6           | 4.5          | 4.8          | 0.3           |

Sources : Company and KB Valbury Sekuritas

## FINANCIAL TABLES

## CONSOLIDATED STATEMENTS OF PROFIT OR LOSS

| Year End Dec (Rp bn)                | 2020A        | 2021A        | 2022E        | 2023F        | 2024F        |
|-------------------------------------|--------------|--------------|--------------|--------------|--------------|
| <b>Interest Income</b>              | <b>6,013</b> | <b>6,578</b> | <b>6,665</b> | <b>7,013</b> | <b>7,444</b> |
| Interest Expense                    | (2,031)      | (1,977)      | (2,024)      | (2,152)      | (2,307)      |
| <b>Net Interest Income</b>          | <b>3,981</b> | <b>4,601</b> | <b>4,641</b> | <b>4,861</b> | <b>5,137</b> |
| Other Income                        | 365          | 393          | 429          | 422          | 453          |
| <b>Net Revenue</b>                  | <b>4,347</b> | <b>4,994</b> | <b>5,069</b> | <b>5,283</b> | <b>5,590</b> |
| Provisions for Loan Losses          | (513)        | (403)        | (409)        | (415)        | (421)        |
| <b>Net Revenue After Provisions</b> | <b>3,834</b> | <b>4,591</b> | <b>4,661</b> | <b>4,868</b> | <b>5,169</b> |
| Non Interest Expenses               | (2,315)      | (2,797)      | (2,729)      | (2,816)      | (3,025)      |
| <b>Operating Income</b>             | <b>1,516</b> | <b>1,791</b> | <b>1,932</b> | <b>2,052</b> | <b>2,144</b> |
| Net Non-Operating Losses (Gains)    | (11)         | 143          | 178          | 220          | 270          |
| <b>Pretax Income</b>                | <b>1,507</b> | <b>1,938</b> | <b>2,109</b> | <b>2,272</b> | <b>2,414</b> |
| Income Tax Expenses                 | (18)         | (415)        | (455)        | (494)        | (528)        |
| <b>Net Income</b>                   | <b>1,489</b> | <b>1,523</b> | <b>1,654</b> | <b>1,778</b> | <b>1,885</b> |
| <b>EPS (IDR)</b>                    | <b>99</b>    | <b>101</b>   | <b>110</b>   | <b>118</b>   | <b>126</b>   |
| <b>Dividends Per Share (IDR)</b>    | <b>49</b>    | <b>49</b>    | <b>55</b>    | <b>59</b>    | <b>62</b>    |

Sources: Company, Bloomberg and KB Valbury Sekuritas

## PT BPD Jawa Timur Tbk (BJTM)

Banking Sector

## CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

| Year End Dec (Rp bn)                  | 2020A         | 2021A          | 2022E          | 2023F          | 2024F          |
|---------------------------------------|---------------|----------------|----------------|----------------|----------------|
| <b>Assets</b>                         |               |                |                |                |                |
| Cash & Near Cash Items                | 6,172         | 10,828         | 12,291         | 12,974         | 12,503         |
| Interbanking Assets                   | 19,695        | 13,548         | 15,454         | 17,225         | 20,400         |
| ST And LT Investments                 | 14,659        | 32,383         | 34,197         | 36,803         | 38,437         |
| Total Commercial Loans                | 14,651        | 15,494         | 16,416         | 17,821         | 19,344         |
| Total Consumer Loans                  | 26,830        | 27,255         | 28,632         | 29,787         | 31,298         |
| <b>Total Loans</b>                    | <b>41,481</b> | <b>42,750</b>  | <b>45,048</b>  | <b>47,608</b>  | <b>50,642</b>  |
| Reserve for Losses on Loans           | 1,455         | 1,831          | 2,448          | 3,068          | 3,660          |
| <b>Net Loans</b>                      | <b>40,026</b> | <b>40,918</b>  | <b>42,600</b>  | <b>44,540</b>  | <b>46,982</b>  |
| Net Fixed Assets                      | 1,206         | 1,144          | 1,379          | 1,670          | 2,010          |
| Total Deferred Tax Assets             | 592           | 627            | 656            | 686            | 717            |
| Other Assets                          | 1,271         | 1,274          | 1,366          | 1,515          | 1,674          |
| <b>Total Assets</b>                   | <b>83,619</b> | <b>100,723</b> | <b>107,944</b> | <b>115,413</b> | <b>122,723</b> |
| Demand Deposits                       | 21,129        | 25,976         | 27,150         | 29,105         | 31,397         |
| Saving Deposits                       | 22,874        | 24,899         | 27,214         | 28,693         | 29,892         |
| Time Deposits                         | 24,465        | 32,327         | 36,115         | 38,603         | 40,464         |
| <b>Total Deposits</b>                 | <b>68,468</b> | <b>83,202</b>  | <b>90,479</b>  | <b>96,401</b>  | <b>101,753</b> |
| ST Borrowings & Repos                 | 3,145         | 4,453          | 5,277          | 5,832          | 6,802          |
| LT Debt                               | 0             | 390            | 409            | 428            | 449            |
| <b>Total Liabilities</b>              | <b>73,615</b> | <b>89,813</b>  | <b>96,164</b>  | <b>102,661</b> | <b>109,003</b> |
| Share Capital & APIC                  | 4,287         | 4,287          | 4,287          | 4,287          | 4,287          |
| Retained Earnings                     | 5,035         | 5,825          | 6,660          | 7,558          | 8,510          |
| Other Equity                          | 683           | 799            | 833            | 908            | 923            |
| Equity before Minority Interest       | 10,005        | 10,911         | 11,779         | 12,752         | 13,720         |
| <b>Total Equity</b>                   | <b>10,005</b> | <b>10,911</b>  | <b>11,779</b>  | <b>12,752</b>  | <b>13,720</b>  |
| <b>Total Liabilities &amp; Equity</b> | <b>83,619</b> | <b>100,723</b> | <b>107,944</b> | <b>115,413</b> | <b>122,723</b> |
| <b>Book Value Per Share (IDR)</b>     | <b>666</b>    | <b>727</b>     | <b>784</b>     | <b>849</b>     | <b>914</b>     |

Sources: Company, Bloomberg and KB Valbury Sekuritas

## CONSOLIDATED STATEMENTS OF CASH FLOWS

| Year End Dec (Rp bn)                  | 2020A          | 2021A           | 2022E           | 2023F           | 2024F           |
|---------------------------------------|----------------|-----------------|-----------------|-----------------|-----------------|
| Net Income                            | 1,489          | 1,523           | 1,654           | 1,778           | 1,885           |
| + Depreciation & Amortization         | 173            | 324             | 140             | 147             | 156             |
| + Provision for Loan Losses           | 513            | 403             | 409             | 415             | 421             |
| + Non-Cash Items                      | (242)          | (459)           | 1,119           | (244)           | (245)           |
| + Net Ch in Operating Capital         | (6,924)        | 9,575           | 4,237           | 6,253           | 3,956           |
| <b>Cash From Operating Activities</b> | <b>(4,991)</b> | <b>11,365</b>   | <b>7,558</b>    | <b>8,348</b>    | <b>6,173</b>    |
| + Net Change in Fixed Assets          | 3              | 5               | 5               | 5               | 5               |
| + Net Change in Investments           | (32)           | (71)            | (38)            | (39)            | (40)            |
| + Change in Investments               | (4,943)        | (17,722)        | (12,037)        | (12,717)        | (9,628)         |
| + Other Investing Activities          | (3,128)        | (1,269)         | (2,298)         | (2,560)         | (3,034)         |
| <b>Cash From Investing Activities</b> | <b>(8,102)</b> | <b>(19,057)</b> | <b>(14,368)</b> | <b>(15,312)</b> | <b>(12,698)</b> |
| <b>Cash From Investing Activities</b> | <b>(8,102)</b> | <b>(19,057)</b> | <b>(14,368)</b> | <b>(15,312)</b> | <b>(12,698)</b> |
| + Dividends Paid                      | (724)          | (734)           | (819)           | (880)           | (933)           |
| + Cash From (Repayment) Debt          | (1,273)        | 1,356           | 1,814           | 2,606           | 1,634           |
| + Cash (Repurchase) of Equity         | 7              | 0               | 0               | 0               | 0               |
| + Net Change In Deposits              | <b>7,922</b>   | <b>14,734</b>   | <b>7,277</b>    | <b>5,922</b>    | <b>5,352</b>    |
| <b>Cash From Financing Activities</b> | <b>5,933</b>   | <b>15,356</b>   | <b>8,273</b>    | <b>7,648</b>    | <b>6,053</b>    |

Sources: Company, Bloomberg and KB Valbury Sekuritas

## PT BPD Jawa Timur Tbk (BJTM)

Banking Sector

## RATIO ANALYSIS

| Year End Dec                | 2020A  | 2021A  | 2022E  | 2023F  | 2024F  |
|-----------------------------|--------|--------|--------|--------|--------|
| <b>Valuation Ratios</b>     |        |        |        |        |        |
| Price Earnings              | 6.86   | 7.39   | 6.85   | 6.38   | 6.01   |
| EV to EBIT                  | 4.77   | 2.52   | 2.45   | 2.25   | 2.84   |
| Price to Sales              | 2.26   | 2.29   | 2.44   | 2.33   | 2.21   |
| Price to Book               | 0.90   | 0.97   | 0.96   | 0.89   | 0.83   |
| Dividend Yield              | 8.16%  | 7.03%  | 7.22%  | 7.76%  | 8.23%  |
| <b>Profitability Ratios</b> |        |        |        |        |        |
| Operating Margin            | 34.88% | 35.87% | 38.10% | 38.85% | 38.35% |
| Net Interest Margin         | 5.55%  | 5.11%  | 5.62%  | 5.65%  | 5.73%  |
| Return on Assets            | 1.78%  | 1.51%  | 1.53%  | 1.54%  | 1.54%  |
| Return on Common Equity     | 15.97% | 15.06% | 15.11% | 15.01% | 14.73% |
| Return on Capital           | 11.94% | 10.46% | 10.19% | 10.06% | 9.62%  |
| Operating Income/Total Cap. | 12.16% | 12.30% | 11.91% | 11.61% | 10.94% |
| <b>Coverage Ratios</b>      |        |        |        |        |        |
| Total Loans/Total Deposits  | 60.58  | 51.38  | 49.79  | 49.39  | 49.77  |
| Total Loans/Total Assets    | 49.61  | 42.44  | 41.73  | 41.25  | 41.27  |
| Total Deposits/Total Assets | 81.88  | 82.60  | 83.82  | 83.53  | 82.91  |
| CASA (%)                    | 64.27  | 61.15  | 60.08  | 59.96  | 60.23  |
| Equity/Assets               | 11.96  | 10.83  | 10.91  | 11.05  | 11.18  |
| Capital Adequacy Ratio (%)  | 21.64  | 23.52  | 15.03  | 15.32  | 15.97  |
| NPL - Gross (%)             | 4.00   | 4.48   | 4.15   | 4.13   | 4.10   |
| <b>Leverage Ratios</b>      |        |        |        |        |        |
| LT Debt/Common Equity       | 0.00   | 0.04   | 0.04   | 0.04   | 0.04   |
| LT Debt/Total Assets        | 0.00   | 0.39   | 0.38   | 0.37   | 0.37   |
| Total Debt/Total Equity     | 33.73  | 47.90  | 51.94  | 52.85  | 56.66  |
| Total Debt/Total Assets     | 3.76   | 4.81   | 5.27   | 5.42   | 5.91   |

\*) based on market price (28/06/2022) at Rp755

Sources: Company, Bloomberg and KB Valbury Sekuritas

## PT BPD Jawa Timur Tbk (BJTM)

Banking Sector

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