

## PT Adhi Karya Tbk (ADHI)

Constructions

## Spurred by new capital projects

02 June 2022

Recommendations : BUY

## Stock

Price on 31/05/2022 (Rp)	725
12M target price (Rp)	900
Capital gain potential	24%

## Stock Data

Outstanding shares	3,560,849,376
Market cap (Rp)	2,581,615,797,600
Weight VS IHSG (%)	0.05

## Shareholders (%)

Government of Indonesia	51.00%
Public	49.00%
Outstanding Shares (unit)	3,560,849,376

## Price Performance

52-week high/low	Rp1,220/ Rp650
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## Capital gain/(loss) (in %)

1 month	3 month	6 month	1 Year	YTD
0.69	(1.36)	(29.61)	(29.27)	(18.99)

## Summary of Financial Performance

In IDR bn	2021A	2022E	2023F
Revenue	11,530	12,160	13,624
Operating Income	777	1,112	1,276
OPM (%)	6.74%	9.14%	9.37%
EBITDA	983	1,394	1,587
EV to EBITDA (x)*	10.75	7.31	6.50
Net Income	55	328	415
NPM (%)	0.48%	2.70%	3.05%
EPS (Rp)	15	92	117
EPS Growth (%)	130.2%	494.5%	26.5%
Price Earnings (x)*	57.75	7.87	6.22
Price to Book (x)*	0.57	0.44	0.41
Price to Sales (x)*	0.28	0.21	0.19
Return on Equity (%)	0.99%	5.57%	6.61%
Return on Assets (%)	0.14%	0.77%	0.92%
Tot Debt/Equity (x)	1.88	1.93	1.89

\*) based on market price (31/05/2022) at Rp725

Sources : Company, Bloomberg and KB Valbury Sekuritas

## Analyst(s)

Alfiansyah  
Devi Harjoto

Laba bersih ADHI tumbuh 28,7% YoY pada 1Q22 menjadi Rp8,7 miliar. Perolehan kontrak yang lebih tinggi dari normalisasi dan IKN. Rekomendasi "BUY" dengan target harga Rp900 per saham.

## Efisiensi dan kenaikan bagian laba JV mendorong performa laba bersih

Laba bersih ADHI tumbuh 28,7% YoY pada 1Q22 menjadi Rp8,68 miliar (-77,3% QoQ). Namun, pendapatan turun 6,3% YoY pada 1Q22 menjadi Rp1,99 triliun (-52,5% QoQ). GPM menurun tipis dari 15,4% pada 1Q22 menjadi 15,3% pada 1Q22 ditengah penurunan beban pokok 6,1% YoY. Kemudian, beban operasional turun tipis 0,2% YoY pada 1Q22 ditengah penurunan beban penjualan 40,9% YoY. Namun, margin operasional terkontraksi dari 8,3% pada 1Q21 menjadi 7,73% pada 1Q22. ADHI mencatatkan kenaikan bagian laba bersih JV 29,1% YoY pada 1Q22, didorong oleh proyek stadium multifungsi, pembangkit listrik Asahan, dan MRT fase 2. Akan tetapi, beban keuangan turmbuh 6,8% YoY pada 1Q22. Dari segi neraca, net gearing meningkat menjadi 1,6x pada 1Q22.

## Harapan dari kenaikan perolehan kontrak baru dari normalisasi mobilitas

Pada 1Q22, ADHI telah membukukan kontrak baru sebesar Rp3,9 triliun, atau naik 129% YoY. Kami memperkirakan kontrak baru ADHI tahun ini dapat mencapai Rp15-Rp20 triliun tahun 2022, ditengah normalisasi kegiatan, tender yang tertunda pada tahun lalu dan pemulihan ekonomi, juga adanya proyek ibukota negara baru (IKN). Kami melihat rencana pemerintah yang berencana untuk membangun jalur kereta api pada IKN membuka peluang perolehan kontrak baru yang lebih tinggi bagi ADHI karena kompetensi perseroan pada infrastruktur rel. Kami memperkirakan potensi proyek ADHI pada tahun ini masih akan didorong oleh proyek infrastruktur yakni jalan tol, pergedungan, jaringan gas rumah tangga dan pengairan.

## Katalis dari naiknya perolehan kontrak baru dan dukungan PMN

Kami memperkirakan pertumbuhan pendapatan ADHI mencapai 6% YoY pada 2022, ditengah ekspektasi kenaikan perolehan kontrak baru dari realisasi kontrak yang tertunda tahun lalu. Kemudian, kami melihat adanya realisasi pembayaran proyek dari berbagai proyek besar Tol Banda Aceh-Sigli, dan LRT tahun ini dapat mendorong likuiditas ADHI. Kami perolehan dana segar dari pembayaran proyek dapat memberikan ruang untuk perolehan kontrak baru, sehingga pendapatan meningkat, selain menyeimbangkan leverage ratio. Adapun, adanya pembangunan IKN juga akan mendorong kesempatan perolehan kontrak dalam jangka panjang. Management ADHI akan mendorong efisiensi, dan memperkuat permodalan seperti adanya PMN senilai Rp2 triliun, dan rencana penerbitan obligasi. Namun, kami mencatat adanya potensi kenaikan suku bunga pada 2H22 dapat mendorong beban bunga ADHI.

## Rekomendasi BUY ditopang oleh keunggulan terhadap infrastruktur rel

Kami merekomendasikan "BUY" saham ADHI dengan target harga sebesar Rp900 per saham, yang merefleksikan 2021 PER sebesar 7,87x. Rekomendasi kami didasari oleh 1) perolehan kontrak baru yang lebih tinggi sehingga mendorong pendapatan; 2) potensi dana segar dari PMN dan pembayaran piutang proyek; 3) keunggulan ADHI pada proyek transportasi rel, sehingga berdampak positif terhadap segmen property melalui TOD yang membawa recurring income dan margin yang lebih baik dan 4) pendirian IKN. Namun, kami mencatatkan beberapa resiko antara lain 1) perolehan kontrak baru yang lebih lambat dibandingkan ekspektasi; 2) resiko leverage ratio dan peningkatan beban bunga seiring kenaikan suku bunga; 3) pengurangan anggaran infrastruktur pemerintah.

## PT Adhi Karya Tbk (ADHI)

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## FINANCIAL OVERVIEW

Income Statement (IDR bn)	1CQ2021	1CQ2022	YoY Change	4Q2021	1Q2022	QoQ Change
<b>Revenue</b>	<b>2,118</b>	<b>1,985</b>	(6.3%)	<b>4,180</b>	<b>1,985</b>	(52.5%)
Cost of Revenue	(1,793)	(1,683)	(6.1%)	3,509	1,683	(52.0%)
<b>Gross Profit</b>	<b>326</b>	<b>303</b>	(7.0%)	<b>671</b>	<b>303</b>	(54.9%)
<b>Gross Margin (%)</b>	<b>15.4%</b>	<b>15.3%</b>		<b>16.1%</b>	<b>15.3%</b>	
Operating Expenses	(150)	(149)	(0.2%)	(145)	(149)	(3.2%)
<b>Operating Profit</b>	<b>176</b>	<b>153</b>	(12.8%)	<b>526</b>	<b>153</b>	(70.8%)
<b>Operating Margin (%)</b>	<b>8.3%</b>	<b>7.7%</b>		<b>12.6%</b>	<b>7.7%</b>	
Non-Operating Income (Losses)	(169)	(134)	(20.6%)	(457)	(134)	(70.7%)
<b>Pretax Income</b>	<b>7</b>	<b>19</b>	176.3%	<b>69</b>	<b>19</b>	(71.8%)
Income Tax (Expense)/ Benefit	(1)	(0)	(69.4%)	(5)	0	(93.1%)
<b>Profit for This Year</b>	<b>6</b>	<b>19</b>	226.7%	<b>63</b>	<b>19</b>	70.0%
Minority	1	(10)	(1245.4%)	(25)	(10)	(59.0%)
<b>Net Profit (Losses)</b>	<b>7</b>	<b>9</b>	28.7%	<b>38</b>	<b>9</b>	(77.3%)
<b>Profit Margin (%)</b>	<b>0.3%</b>	<b>0.4%</b>		<b>0.9%</b>	<b>0.4%</b>	

Sources : Company and KB Valbury Sekuritas

## FINANCIAL TABLES

## CONSOLIDATED STATEMENTS OF PROFIT OR LOSS

Year End Dec (Rp bn)	2020A	2021A	2022E	2023F	2024F
<b>Revenue</b>	<b>10,828</b>	<b>11,530</b>	<b>12,160</b>	<b>13,624</b>	<b>15,404</b>
Revenue growth yoy	(29.3%)	6.5%	5.5%	12.0%	13.1%
- Cost of Goods Sold	(9,092)	(9,774)	(9,965)	(11,138)	(12,563)
<b>Gross Income</b>	<b>1,736</b>	<b>1,756</b>	<b>2,194</b>	<b>2,486</b>	<b>2,841</b>
- Operating Expenses	(1,044)	(979)	(1,082)	(1,210)	(1,226)
<b>Operating Income</b>	<b>691</b>	<b>777</b>	<b>1,112</b>	<b>1,276</b>	<b>1,615</b>
Op income growth yoy	(24.2%)	12.4%	43.0%	14.8%	26.6%
- Non Operating Gains (Losses)	(652)	(678)	(720)	(790)	(847)
<b>EBITDA</b>	<b>901</b>	<b>983</b>	<b>1,394</b>	<b>1,587</b>	<b>1,803</b>
<b>Pretax Income</b>	<b>40</b>	<b>99</b>	<b>392</b>	<b>486</b>	<b>768</b>
- Income Tax Expense	(16)	(13)	(27)	(33)	(40)
<b>Profit for This Year</b>	<b>24</b>	<b>86</b>	<b>365</b>	<b>454</b>	<b>729</b>
- Minority Interests	(0)	31	37	39	43
<b>Net Income</b>	<b>24</b>	<b>55</b>	<b>328</b>	<b>415</b>	<b>686</b>
Net income growth yoy	(96.4%)	130.2%	494.5%	26.5%	65.3%
<b>EPS (IDR)</b>	<b>7</b>	<b>15</b>	<b>92</b>	<b>117</b>	<b>193</b>
<b>Dividends Per Share (IDR)</b>	<b>0</b>	<b>0</b>	<b>18</b>	<b>23</b>	<b>58</b>

Sources: Company, Bloomberg and KB Valbury Sekuritas

## PT Adhi Karya Tbk (ADHI)

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## CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

Year End Dec (Rp bn)	2020A	2021A	2022E	2023F	2024F
<b>Total Current Assets</b>	<b>30,091</b>	<b>31,601</b>	<b>33,247</b>	<b>34,775</b>	<b>37,049</b>
+ Cash & Near Cash Items	2,364	3,152	3,788	4,141	4,346
+ Accounts & Notes Receivable	2,987	2,727	2,824	2,937	3,135
+ Inventories	6,321	7,451	7,716	8,023	8,565
+ Other Current Assets	18,419	18,270	18,919	19,674	21,002
<b>Total Long-Term Assets</b>	<b>8,003</b>	<b>8,299</b>	<b>9,300</b>	<b>10,308</b>	<b>11,123</b>
+ Property, Plant & Equip, Net	6,090	5,895	6,406	7,079	7,895
Property, Plant & Equip	6,943	7,002	7,662	8,501	9,506
Accumulated Depreciation	853	1,107	1,256	1,422	1,610
+ Long Term Investments	304	311	400	420	451
+ Other Long Term Assets	1,609	2,094	2,494	2,810	2,777
<b>Total Assets</b>	<b>38,094</b>	<b>39,900</b>	<b>42,548</b>	<b>45,083</b>	<b>48,172</b>
<b>Total Current Liabilities</b>	<b>27,083</b>	<b>31,127</b>	<b>32,881</b>	<b>34,425</b>	<b>36,542</b>
+ Payables & Accruals	14,969	15,631	16,180	17,315	18,496
+ Short Term Borrowings	4,709	8,443	8,887	8,981	9,564
+ Other Short Term Liabilities	7,404	7,054	7,814	8,129	8,482
<b>Total Long Term Liabilities</b>	<b>5,436</b>	<b>3,115</b>	<b>3,716</b>	<b>4,318</b>	<b>4,772</b>
+ Long Term Borrowings	5,062	2,083	2,512	2,888	3,140
+ Other Long Term Borrowings	374	1,032	1,204	1,430	1,631
<b>Total Liabilities</b>	<b>32,519</b>	<b>34,243</b>	<b>36,597</b>	<b>38,743</b>	<b>41,314</b>
+ Share Capital & APIC	2,945	2,945	2,945	2,945	2,945
+ Retained Earnings & Other Eq.	1,990	2,041	2,304	2,636	3,116
+ Other Equity	614	614	643	698	731
<b>Total Shareholders Equity</b>	<b>5,548</b>	<b>5,600</b>	<b>5,891</b>	<b>6,278</b>	<b>6,792</b>
+ Minority/Non Controlling Int.	27	58	60	62	67
<b>Total Equity</b>	<b>5,575</b>	<b>5,658</b>	<b>5,951</b>	<b>6,340</b>	<b>6,859</b>
<b>Total Liabilities &amp; Equity</b>	<b>38,094</b>	<b>39,900</b>	<b>42,548</b>	<b>45,083</b>	<b>48,172</b>
<b>Book Value Per Share (IDR)</b>	<b>1,558</b>	<b>1,573</b>	<b>1,654</b>	<b>1,763</b>	<b>1,907</b>

Sources: Company, Bloomberg and KB Valbury Sekuritas

## CONSOLIDATED STATEMENTS OF CASH FLOWS

Year End Dec (IDR bn)	2020A	2021A	2022E	2023F	2024F
Net Income	24	55	328	415	686
+ Depreciation & Amortization	210	206	148	166	188
+ Other Non-Cash Adjustments	1,248	1,287	1,039	1,164	1,316
<b>Cash From Operating Activities</b>	<b>1,481</b>	<b>1,548</b>	<b>1,515</b>	<b>1,745</b>	<b>2,190</b>
+ Disposal of Fixed Assets	2	1	2	3	3
+ Capital Expenditures	(460)	(357)	(299)	(335)	(379)
+ Change in Investment	(13)	(0)	89	20	31
+ Other Investing Activities	(148)	(205)	(400)	(315)	33
<b>Cash From Investing Activities</b>	<b>(618)</b>	<b>(561)</b>	<b>(608)</b>	<b>(628)</b>	<b>(312)</b>
+ Dividends Paid	(66)	0	(66)	(83)	(206)
+ Change in long Term Bor.	(1,685)	(198)	(205)	(674)	(1,457)
+ Other Financing Activities	(3)	(0)	(0)	(8)	(10)
<b>Cash From Financing Activities</b>	<b>(1,754)</b>	<b>(198)</b>	<b>(271)</b>	<b>(765)</b>	<b>(1,673)</b>
<b>Net Changes in Cash</b>	<b>(891)</b>	<b>789</b>	<b>636</b>	<b>352</b>	<b>206</b>

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# PT Adhi Karya Tbk (ADHI)

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## RATIO ANALYSIS

Year End Dec	2020A	2021A	2022E	2023F	2024F
<b>Valuation Ratios</b>					
Price Earnings*	227.97	57.75	7.87	6.22	3.76
EV to EBIT*	18.62	13.59	8.18	7.26	6.77
EV to EBITDA*	14.29	10.75	7.31	6.50	6.07
Price to Sales*	0.50	0.28	0.21	0.19	0.17
Price to Book*	0.99	0.57	0.44	0.41	0.38
Dividend Yield*	0.0%	0.0%	2.5%	3.2%	8.0%
<b>Profitability Ratios</b>					
Gross Margin	16.03%	15.23%	18.05%	18.25%	18.45%
EBITDA Margin	8.32%	8.52%	11.46%	11.65%	11.71%
Operating Margin	6.39%	6.74%	9.14%	9.37%	10.49%
Profit Margin	0.22%	0.48%	2.70%	3.05%	4.45%
Return on Assets	0.06%	0.14%	0.77%	0.92%	1.42%
Return on Equity	0.43%	0.99%	5.57%	6.61%	10.10%
<b>Leverage &amp; Coverage Ratios</b>					
Current Ratio	1.11	1.02	1.01	1.01	1.01
Quick Ratio	0.88	0.78	0.78	0.78	0.78
Interest Coverage Ratio (EBIT/I)	0.92	1.00	1.50	1.56	1.66
Tot Debt/Capital	0.64	0.77	0.82	0.82	0.83
Tot Debt/Equity	1.76	1.88	1.93	1.89	1.87
<b>Others</b>					
Asset Turnover	0.28	0.29	0.29	0.30	0.32
Accounts Receivable Turnover	3.63	4.23	4.31	4.64	4.91
Accounts Payable Turnover	0.72	0.74	0.75	0.79	0.83
Inventory Turnover	1.71	1.55	1.58	1.70	1.80

\*) based on market price (31/05/2022) at Rp725

Sources: Company, Bloomberg and KB Valbury Sekuritas

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